

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

**Financial Statements**

For the year ended

31 December 2014

with the Independent auditor's report

## **Contents**

	Page
Independent Auditors' report	
<b>Financial statements</b>	
Statement of comprehensive income	1
Statement of financial position	2
Statement of changes in equity	3
Statement of cash flows	4
Notes to the financial statements	5



Independent  
Auditor's  
Report



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## **Independent Auditors' report to the owner of Savings House MOZNOSTI DOO, Skopje**

We have audited the accompanying financial statements of Savings House MOZNOSTI DOO, Skopje ("the Savings House"), which comprise the statement of financial position as at 31 December 2014, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements give a true and fair view of the financial position of the Savings House as at 31 December 2014, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

*KPMG Macedonia DOO*

KPMG Macedonia DOO

7 September 2015

Skopje



Audited  
Financial  
Statements

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**Statement of comprehensive income  
For the year ended 31 December**

	Note	<i>in MKD '000</i>	
		Current year 2014	Previous year 2013
Interest income		196.973	194.217
Interest expense		(59.936)	(51.343)
<b>Net interest income</b>	6	137.037	142.874
Fee and commission income		2.281	2.142
Fee and commission expense		(1.644)	(1.938)
<b>Net fee and commission income</b>	7	637	204
Net foreign exchange gains	8	574	247
Other operating income	9	7.561	8.060
Net impairment loss on financial assets	15,16,18	(3.203)	(1.888)
Net impairment loss on foreclosed assets		(914)	(2.346)
Personnel expenses	10	(70.873)	(73.878)
Depreciation and amortisation	11	(8.578)	(8.463)
Other expenses	12	(54.870)	(58.226)
<b>Profit before tax</b>		7.371	6.584
Income tax expense	13	(2.893)	-
<b>Profit for the year</b>		4.478	6.584
Other comprehensive income		-	-
<b>Total comprehensive income</b>		4.478	6.584

Signed on behalf of Savings House Moznosti Ltd Skopje:

Snezana Andova  
Chief executive officer

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**Statement of financial position  
As at 31 December 2014**

	Note	<i>in MKD '000</i>	
		Current year 2014	Previous year 2013
<b>Assets</b>			
Cash and cash equivalents	14	167.534	256.067
Loans and advances to banks	15	87.386	4.494
Loans and advances to customers	16	1.390.219	1.265.340
Investment securities	17	71.028	123.234
Other assets	18	3.937	11.850
Assets acquired through foreclosure procedure	19	18.347	18.920
Intangible assets	20	2.905	3.331
Property and equipment	21	52.956	57.846
<b>Total assets</b>		<b>1.794.312</b>	<b>1.741.082</b>
<b>Liabilities</b>			
Deposits from customers	22	707.733	630.129
Other borrowed funds	23	650.821	671.727
Provision for employee benefits	24	675	532
Current tax liabilities		692	-
Deferred tax liabilities		1.433	-
Other liabilities	25	8.649	15.342
<b>Total liabilities</b>		<b>1.370.003</b>	<b>1.317.730</b>
<b>Equity</b>			
Issued capital	26	300.152	300.152
Reserves		105.258	62.157
Retained earnings		18.899	61.043
<b>Total equity attributable to the owners of the Saving house</b>		<b>424.309</b>	<b>423.352</b>
<b>Total liabilities and equity</b>		<b>1.794.312</b>	<b>1.741.082</b>

Signed on behalf of Savings House Moznosti Ltd Skopje:

Snezana Andova  
Chief executive officer

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**Statement of changes in equity**

<i>In MKD '000</i>	<b>Issued Capital</b>	<b>Statutory reserves</b>	<b>Retained earnings</b>	<b>Total equity and reserves</b>
Balance at 1 January 2013	<b>300.152</b>	<b>59.942</b>	<b>65.534</b>	<b>425.628</b>
<b>Total comprehensive income for the year</b>				
Profit for the year	-	-	6.584	6.584
<b>Total comprehensive income for the year</b>	-	-	6.584	6.584
<b>Transactions with owners, recognized in the equity</b>				
Allocation of statutory reserve	-	2.215	(2.215)	-
Dividends paid	-	-	(7.973)	(7.973)
Tax on dividends paid	-	-	(887)	(887)
<b>Transactions with owners, recognized in the equity</b>	-	2.215	(11.075)	(8.860)
<b>Balance at 31 December 2013</b>	<b>300.152</b>	<b>62.157</b>	<b>61.043</b>	<b>423.352</b>
Balance at 1 January 2014	300.152	62.157	61.043	423.352
<b>Total comprehensive income for the year</b>				
Profit for the year	-	-	4.478	4.478
<b>Total comprehensive income for the year</b>	-	-	4.478	4.478
<b>Transactions with owners, recognized in the equity</b>				
Allocation of statutory reserve	-	43.101	(43.101)	-
Dividends paid	-	-	(3.169)	(3.169)
Tax on dividends paid	-	-	(352)	(352)
<b>Transactions with owners, recognized in the equity</b>	-	43.101	(46.622)	(3.521)
<b>As of December 31 2014</b>	<b>300.152</b>	<b>105.258</b>	<b>18.899</b>	<b>424.309</b>

Signed on behalf of Savings House Moznosti Ltd Skopje:

Snezana Andova  
Chief executive officer



**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

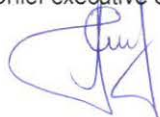
(all amounts are stated in MKD '000 unless otherwise indicated)

**Statement of cash flows**  
**For the year ended 31 December**

	Note	in MKD '000	
		current year 2014	previous year 2013
<b>Cash flows from operating activities</b>			
Profit before income tax		7.370	6.584
Adjustment for:			
Depreciation and amortisation			
intangible assets	11	1.133	760
property and equipment	11	7.445	7.702
Gain on sale from:			
property and equipment	9	(18)	-
assets acquired through foreclosed procedure	9	(911)	-
Loss on sale of:			
property and equipment		80	-
assets acquired through foreclosed procedure	12	3.019	1.893
Interest income	6	(196.973)	(194.217)
Interest expenses	6	59.936	51.343
Impairment losses on financial assets	15,16,17	3.203	1.888
Impairment loss on foreclosed assets	19	914	2.346
Employee benefits provision			
additional	24	201	49
release	24	(58)	(15)
Interest received		196.874	195.006
Interest paid		(57.957)	(49.487)
<b>Operating profit before changes in operating assets</b>		<b>24.258</b>	<b>23.852</b>
Change in loans and advances to banks		(82.537)	4.867
Change in loans and advances to customers		(130.136)	9.969
Change in assets acquired through foreclosure procedure		(2.449)	5.206
Change in other assets		9.711	(1.516)
Change in deposits from customers		75.790	108.426
Change in other liabilities		(6.694)	5.996
		<b>(112.055)</b>	<b>156.800</b>
Income taxes paid		(768)	-
<b>Net cash used in operating activities</b>		<b>(112.823)</b>	<b>156.800</b>
<b>Cash flows from investing activities</b>			
Acquisition of investment securities		52.206	(123.234)
Acquisition of intangible assets		(707)	(3.134)
Acquisition of property and equipment		(3.363)	(6.243)
Proceeds from sale of property and equipment		746	139
<b>Net cash used in investing activities</b>		<b>48.882</b>	<b>(132.472)</b>
<b>Cash flows from financing activities</b>			
Repayment of other borrowed funds		(206.316)	(233.481)
Proceeds from other borrowed funds		185.245	298.801
Dividends paid		(3.521)	(8.860)
<b>Net cash from financing activities</b>		<b>(24.592)</b>	<b>56.460</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>(88.533)</b>	<b>80.788</b>
Cash and cash equivalents at 1 January		256.067	175.279
<b>Cash and cash equivalents at 31 December</b>	14	<b>167.534</b>	<b>256.067</b>

Signed on behalf of Savings House Moznosti Ltd Skopje:

 Snezana Andova  
 Chief executive officer



**1. Introduction****a) General information****(i) Name of the Savings House, as per the Savings House Charter and the court registration of the Savings House**

Savings House MOZNOSTI DOO, Skopje (hereinafter: the Savings House) is a limited liability company with registered offices in the Republic of Macedonia. The primary organisation and founder of the Savings House is the Moznosti Centre for Education and Entrepreneurship, a partner organisation of Opportunity International. The Savings House operates in line with the regulations of the National Bank of the Republic of Macedonia and conducts all its business operations according to licence 02-14/289-2000.

**(ii) Address of the Savings House head office**

111 Jane Sandanski blvd.  
1000 Skopje  
Republic of Macedonia

**(iii) Primary operations of the Savings House**

- Accepting monetary deposits in denars from physical persons
- Approving loans to physical and legal entities in line with the regulations
- Taking loans from local banks
- Placing assets in government securities
- Fx operations

**(iv) Date of approval for issuing financial statements from the Savings House founder**

The financial statements were authorised for issue by the Savings House founder on 5 September 2015.

**(v) Directors**

The names of the directors working at top positions during the year are presented hereafter:

CEO	Snežana Andova
Finance, Accounting and Treasury Division Director	Emilija Krajčeva
Business Development and Risk Department Division Director	Ilija Belevski
Branch Network Director	Darko Nedelkovski
Director of the Logistic, Sales and Banking Operations Division	Ana Kuzmanovska

**b) Basis of preparation****(i) Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

**(ii) Functional and presentation currency**

These financial statements are presented in Macedonian denar ("MKD"), which is the Saving House's functional currency. Except as indicated, financial information, presented in MKD has been rounded to the nearest thousand.

**(iii) Use of estimates and judgements**

The preparation of financial statements requires management to exercise judgement, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and future periods if the revision affects future periods as well.

Information about judgement by the management and critical estimates in applying accounting policies that have the most significant effect on the financial statements are described in Note 1. d.

**(iv) Changes in accounting policies**

Except for the changes below, the Saving House has consistently applied the accounting policies as set out in Note 1.c to all periods presented in these financial statements.

The Saving House has adopted the following new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application of 1 January 2014.

A. Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32).

B. IFRIC 21 Levies.

The nature and the effects of the changes are explained below.

*A. Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32)*

As a result of the amendments to IAS 32, the Saving House has changed its accounting policy for offsetting financial assets and financial liabilities. The amendments clarify when an entity currently has a legally enforceable right to set-off and when gross settlement is equivalent to net settlement.

The change did not have a material impact on the Saving's House financial statements.

*B. IFRIC 21 Levies*

As a result of IFRIC 21 Levies, the Saving House has changed its accounting policy on accounting for a liability to pay a levy that is a liability in the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

The change did not have a material impact on the Saving's House financial statements.

**(iv) Changes in accounting estimates**

For the year ended 31 December 2014, there were no changes in accounting estimates.

**c) Significant accounting policies**

The accounting policies presented hereafter, except those explained in 1.b (iv), have been applied for all periods presented in these financial statements.

**(i) Financial assets and liabilities**

***Recognition***

The Savings House initially recognises loans and advances, deposits and borrowed funds on the date at which they are originated, at cost. All other financial assets and liabilities are initially recognised on trading date at which the Saving House becomes a party to the contractual provisions of the instruments.

***Derecognition***

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or when the Savings House has transferred its rights to receive cash flows from the asset and all risks and rewards of ownership or in which the Saving House neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.. Every residual of the transferred financial assets created or withheld by the Savings House is recognized as separate assets or liability.

The Saving house derecognised financial liability when its contractual obligations are discharged, cancelled or expired.

***Offsetting***

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS or for gains and losses arising from a group of similar transactions.

***Amortized cost measurement***

Amortized cost of a financial asset or financial liability is the amount at which the financial asset or liability is measured at initial recognition, less the principal repayments, plus or minus accumulated amortization, using the effective interest method of any difference between the initially recognized amount and the maturity amount, less any impairment losses.

***Fair value measurement***

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Saving House has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Saving House measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Saving House uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Saving House determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Saving House measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Saving House recognizes transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

***Impairment losses***

The Savings House assesses at least quarterly whether there is objective evidence that financial asset or group of financial assets is impaired. Financial assets are impaired only if there is objective evidence of impairment that occurred after the initial recognition of the asset and that loss event has an impact on the estimated future cash flows that can be reliably estimated.

The Savings House considers evidence of impairment for loans and receivables on an individual basis.

**(ii) Cash and cash equivalents**

Cash and cash equivalents include cash balance on hand, demand deposits with banks and government bills with maturity of less than 3 months. Cash equivalents are short-term, highly liquid investments that mature within three months or less from the day of acquisition. Cash and cash equivalents are carried at amortised cost in the statement of financial position, usually equal to their nominal value, and they are readily converted into cash with insignificant risk of change in value.

**(iii) Foreign currency transactions**

Transactions in foreign currencies are translated into Macedonian denars at the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to Macedonian denars at the spot exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in Macedonian denars at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the spot exchange rate at the end of the period. Foreign currency differences arising on retranslation are recognised in profit or loss.

The foreign currencies the Savings House deals with are (EUR), United States Dollars (USD) and Swiss Franc (CHF). The exchange rates used for translation on 31 December 2014 and 2013 were as follows:

	<b>2014</b>	<b>2013</b>
	<b>MKD</b>	<b>MKD</b>
1 USD	50,56	44,63
1 EUR	61,48	61,51
1 CHF	51,12	50,18

**(iv) Loans and advances and impairment**

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Savings House does not intend to sell immediately or in the near term.

Loans and receivables are initially recognized at fair value plus incremental direct costs and are subsequently carried at amortized cost using the effective interest method.

The loans derived from approving money directly to the borrower are categorised as loans approved by the Savings House, and they are recognised in the Statement of financial position less the impairment for loan receivables.

All approved undisbursed loans are stated off-balance.

The financial assets or group of financial assets are impaired only if there is objective evidence of impairment that occurred after the initial recognition of the asset and that loss event has an impact on the estimated future cash flows that can be reliably estimated.

Criteria used by the Savings House in order to establish whether there is present objective evidence for impairment include:

- Significant financial difficulties of the issuer of financial instrument or the debtor;
- Factual violation of agreement, such as avoiding payment or being overdue regarding payment per interest or principal;

- Restructuring programme in case of financial difficulties of the creditor, which are not generally provided to the Saving house clients;
- Strong possibility that the debtor will enter a bankruptcy procedure or other type of financial reorganization;
- Disappearance of an active market for the financial asset due to financial difficulties; or
- Information indicating that a measurable decrease in assessed future cash flows from a group of financial assets, since the primary acknowledgement of the stated, even though the decrease cannot be individually linked to the financial assets including:
  - negative changes in debtor's solvency (for instance an increased number of overdue payments or increased number of debtors per credit cards reaching their maximum allowed limit while paying minimal monthly amount; or
  - national or local economic conditions in proportion to damage of assets (for instance increase of unemployment rate in the geographic region of the debtor, decrease of property prices in the stated region, the latter is used as security, decrease of price of oil for credits of oil producers or negative changes in the industrial conditions affecting the debtors).

The Savings House primarily carries out an assessment whether the objective evidence for impairment is present for individual financial assets with individual significance, and individually or collectively, for financial assets not individually significant. If the Savings House establishes that no objective evidence for damage is present regarding the individually assessed financial assets, regardless of their significance, it includes the assets within a group of financial assets with similar features of credit risk and carries out a group assessment of their damage.

Impairment loss on assets carried at amortized cost is measured as difference between the book value of financial assets and the present value of expected cash flows, discounted at the original effective interest rate of the assets. Impairment losses are recognized in profit or loss and reflected in the special reserve account for loans and receivables. If in the subsequent period, the amount of impairment loss is decreased, the impairment loss is reversed through profit or loss.

The Savings House writes off receivables that it knows are uncollectible, where all legal remedies for collection have been exhausted. Write-offs are kept on off-balance accounts.

**(v) Investments**

Investments are initially measured at fair value plus, in case of securities that are not at fair value through profit or loss, incremental direct transaction costs and subsequently accounted for depending on their classification as either held to maturity, fair value through profit or loss or available for sale.

***Investments held to maturity***

Held to maturity investments are financial assets with fixed or determinable payments and fixed maturity that the Savings House has the positive intent and ability to hold to maturity, and which are not designated as at fair value through profit or loss or as available for sale.

Held to maturity investments are carried at amortized cost using an effective interest method. Any sale or reclassification of a significant amount of held-to-maturity investments not close to their maturity would result in the reclassification of all held to maturity investments as available-for-sale and Savings House will not be able to classify investments as held-to-maturity for the current and next two years.

***Available for sale investments***

Available-for-sale investments are non-derivative investments that are designated as available-for-sale or are not classified as another category of financial assets. Available for sale investments are carried at fair value except the unquoted equity securities whose fair value cannot be reliably measured, that are carried at cost less impairment loss.

Interest income is recognised in profit or loss using the effective interest method. Dividend income is recognised in profit or loss when the Saving House becomes entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments are recognized in profit or loss.

Other fair value changes are recognised in other comprehensive income until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognised in other comprehensive income are reclassified to profit or loss.

**(vi) Property and equipment*****Recognition and measurement***

Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

***Subsequent costs***

The cost of replacing part of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Saving house and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognised in the other comprehensive income as incurred.

**Depreciation**

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment.

Depreciation rates, based on the estimated useful lives for the current and comparative periods are as follows:

Buildings	2,5%
Furniture and equipment	10 - 25%



Depreciation methods, useful lives and residual value are reviewed at each financial reporting date.

**(vii) Intangible assets*****Recognition and measurement***

Intangible assets acquired by the Saving House are stated at cost less accumulated amortisation and accumulated impairment losses.

***Subsequent expenditures***

Subsequent expenditure on intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

***Amortisation***

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of the intangible assets.

The amortisation rates based on the estimated useful lives for the current and comparative periods are as follows:

Software	25%
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Amortization methods, estimated useful lives and residual values are reviewed at each financial reporting date.

**(viii) Leased assets – lessee**

Leases in terms of which the Saving house assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and the leased assets are not recognised on the Saving house's statement of financial position.

**Impairment losses on non-financial assets**

The carrying amounts of the Saving House's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. For asset that do not generates cash flows that largely are independent, the recoverable amount is determined for cash-generating units to which the asset is allocated.

A cash-generating unit is the smallest identifiable asset group that generates cash flows from continuing use that are largely independent of the cash inflows of other assets or groups. Impairment losses are recognised in profit or loss.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is reversed if there is an indication that the loss no longer exists or there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognized in the previous years.

**(ix) Assets acquired through foreclosed procedures**

Foreclosed assets are property and equipment (land, buildings, equipment, and movable property) forecloses on the basis of uncollectible receivables, except the foreclosed securities and shares.

An asset is deemed foreclosed at the time when the legal basis for registering ownership is obtained. The date when the legal basis for foreclosing the asset is obtained is considered the date of foreclosure. The acquisition of ownership of the collateral and the time (date) of acquisition of ownership are registered in Minutes, signed by the notary public handling the foreclosure and the lien creditor (Moznosti).

These assets are initially measured at the lower of the appraised value, less estimated cost to sell, charged to the Saving House, and the cost of the foreclosed asset. The Saving House assess the value of foreclosed assets at least once during the year.

For the needs of consequent measurement of the foreclosed assets, the amount of the lowest assessment carried out by authorised appraisers is regarded as the appraised value. In case when the appraised value of the foreclosed asset is lower than the purchase or book value, the Savings House recognised an impairment loss in the profit or loss at the amount of difference between the two values. Foreclosed asset is derecognized either when the assets is sold or upon permanent withdrawal from use. Surplus realized from the sale of the asset is recognized in the profit or loss on the date of sale.

**(x) Employee benefits**

***Defined contribution plans***

The Savings House pays employee contributions towards pension and health insurance, employment and personal income tax calculated on the basis of gross salaries, in line with the regulations. The Savings House pays such contributions to the Pension and Disability Insurance Fund of Republic of Macedonia, and to the Health Insurance Fund of Republic of Macedonia, at the legally prescribed rates. The Savings House has no additional liability in respect to these plans. Obligations for contributions to defined contribution pension plans are recognised as an expense in profit or loss when they are due.

Regulated contributions are part of the personnel expenditure for the current year. The expenditure for such payments is presented in the profit or loss in the same period when the expenditure for employee net salaries is stated.

***Other long term employee benefits***

In accordance with internal act the Saving House pays three average salaries to its employees at the moment of retirement according the terms determined with the Labour Law and the General collective agreement. The long-term employee benefits are discounted to determine their present value.

**(xi) Income tax**

In 2014 a change in the concept of income tax was introduced, abandoning the concept of taxation of non-deductible expenses, applicable up to 2013, and shifting towards taxation of accounting profit.

According to the tax legislation applicable for 2013, entities were obliged to calculate and pay income tax on non-deductible expenses and on paid dividends and other distributions from profit. Income tax rate was 10%.

***Tax on non-deductible expenses in 2013***

Basis for calculation of income tax was the amount of non-deductible expenses determined in accordance with the Income Tax Law, reduced by the amount of tax credit.

***Tax on dividend distribution and other distributions in 2013***

Basis for calculation of income tax on paid dividends and other distributions from profit was the amount of paid dividends and other distributions from profit made during the current year. Taxation on dividends paid in cash, is in the moment of payment of dividend.

***Income tax in 2014***

Income tax expense in 2014 comprises current and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity, through other comprehensive income.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date of 10%, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets are recognized for unused tax losses, unused tax credit and deductible temporary differences to the extent for which is probable that the future taxable profits against which the asset can be utilized. Deferred tax assets are estimated at the end of each reporting period and reduced to the extent that is no longer probable that these tax revenues will be realized. Any such reduction should be reversed to the extent that it is probable that sufficient taxable profit will be available. Unrecognised deferred tax assets are assessed at the end of each reporting period and recognised to the extent it is probable that future taxable income will be sufficient against which the asset can be utilised.

**(xii) Deposits from customers**

The Savings House only accepts denar savings deposits from physical persons. Legal entities and charity organisations may not open savings accounts.

The Moznosti Savings House is a member of the Deposit Insurance Fund, and all savings deposits of the Savings House are insured with the Deposit Insurance Fund.

According to their term, the savings deposits may be:

- Demand deposits
- Term savings deposits

The deposits are initially recorded at their fair value, plus incremental direct costs directly linked to undertaking or issuing of the financial liability, and are subsequently carried at amortised cost using the effective interest method.

**(xiii) Other borrowed funds**

Other borrowed funds consist of transactions with other parties with whom the Savings House has signed a loan agreement. Other borrowed funds are initially recorded at their fair value, plus incremental direct costs, and are subsequently carried at amortised cost using the effective interest method.

**(xiv) Other liabilities**

Other liabilities are initially recorded at cost value, which is the fair value of the consideration received on the date that they are originated and are subsequently carried at amortised cost using the effective interest method.

**(xv) Provisions**

A provision is recognised if, as a result of a past event, the Saving House has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Saving House from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Saving House recognises any impairment loss on the assets associated with that contract.

**(xvi) Owner's capital and reserves**

Registered owners capital is classified as equity. Incremental costs directly attributable to registering of owner's capital are recognised as a deduction from equity, net of any tax effects. Registered capital is stated on a separate account in the amount registered with the Trade Registry at incorporation, or if change in the value of the capital.

The reserves are stated at nominal value, and separately: legally required reserves, statutory reserves and other reserves.

In the statutory reserves, the Savings House allocates 20% of the profit, until the amount of the statutory reserve reaches 30% of the owner's capital. If the reserve created is reduced, it must be compensated for until it reaches the stipulated minimum.

The legally required reserve may be used to cover loss.

### ***Dividends***

Dividends are recognized as a liability in the period in which they are declared by the Saving House's owner.

### **(xvii) Interest income and expenses**

Interest income and expense are recognised in the profit or loss using the effective interest method when:

- it is likely that the economic benefits of the transaction will present revenue/expenditure for the Savings House;
- there is a possibility for reliable measurement of interest revenue/expenditure.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. If an analysis determines that the fees for financial services, related to interest-bearing instruments that are not measured at fair value through profit or loss, are part of the effective interest rate of the financial instrument.

The calculation of the effective interest rate includes all fees and points paid or received, (transaction costs, and discounts or premiums) that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented in the statement of comprehensive income include:

- interest on financial assets and liabilities measured at amortised cost calculated on an effective interest basis.

### **(xviii) Fees and commission income and expenses**

Fees and commission income are recognised as the related services are performed. Fees and commission are recognised on an accrual basis.

The first thing to distinguish is whether the fees and commission are:

- An integral part of the effective interest rate - and they are treated as interest income/expenses and recognised as interest income and expenses.
- Earned at the moment of providing the services - such commissions and fees are registered as fees and commission income and expenses at the moment when the respective service has been rendered, and
- Earned during some substantial operation, such commissions and fees are registered as fees and commission income and expenses when the respective operation is performed.

**(xix) Lease payments made**

Payments made under operating leases are recognized in profit or loss as expense over the term of the lease. Lease incentives received are recognized as an integral part of the total lease expense, over the term of the lease.

**d) Use of estimates and judgments**

- (i) Preparation of financial statements is in accordance with the IFRS and requires managerial judgments, estimates and assumptions that impact the application of IFRS and the presentation of assets and liabilities, contingences and the income and expenses at the reporting date. The actual results might differ from these estimates.

Additional information is stated in the accounting policies and the corresponding notes to the financial statements.

**Variability/uncertainties of the accounting estimation*****Allowance for impairment of loans and advances***

Assets accounted for at amortised cost are assessed for impairment on a basis described in accounting policy 1 c (i).

The Saving House reviews its loan portfolio to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the profit and loss the Saving House makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in a group.

The Saving House's management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience

**Critical accounting judgments in applying the Saving House's accounting policies**

Critical accounting judgments made in applying the Saving House's accounting policies include:

**Valuation of financial instruments**

The fair value measurements is disclosed in the accounting policy 1 c (i).

The Saving House measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2: inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes

instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

- Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist and other valuation models.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

**e) New standards and interpretations not yet adopted**

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2014; however, the Saving House has not applied the following new or amended standards in preparing these financial statements.

<i>New or amended standards</i>	<i>Summary of the requirements</i>	<i>Possible impact on unconsolidated financial statements</i>
IFRS 9 Instruments	Financial IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39.	The Saving House is assessing the potential impact on its financial statements resulting from the application of IFRS 9.  Given the nature of its operations, this standard is expected to have a pervasive impact on the Saving' House financial statements. In particular, calculation of impairment of financial instruments on an expected credit loss basis is expected to result in an increase in the overall level of impairment allowances.
	IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.	

IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes.

The Saving House is assessing the potential impact on its financial statements resulting from the application of IFRS 15.

IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2017, with early adoption permitted.

The following new or amended standards are not expected to have a significant impact of the Saving's House financial statements.

- Defined Benefit Plans: Employee Contributions (Amendments to IAS 19).
- Annual Improvements to IFRSs 2010–2012 Cycle.
- Annual Improvements to IFRSs 2011–2013 Cycle.
- IFRS 14 Regulatory Deferral Accounts.
- Accounting for Acquisitions of Interests in Joint Operations (Amendments to IFRS 11).
- Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to IAS 16 and IAS 38).
- Agriculture: Bearer Plants (Amendments to IAS 16 and IAS 41).
- Equity Method in Separate Financial Statements (Amendments to IAS 27).
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28).
- Annual Improvements to IFRSs 2012–2014 Cycle – various standards

## 2) Risk management disclosures

In its operation, the Savings House is exposed to a variety of financial risks, making adequate risk management a chief objective of the Savings House. There are perpetual efforts to maintain an adequate balance between an acceptable level of risk, on one hand, and stability and profitability in operations, on the other. In this respect, operative risk entails its continuous monitoring, assessment and management.

The most important types of risk are credit risk, liquidity risk, market risk, and operative risk. Market risk includes change of interest rates of financial assets and liabilities (without trading assets) and currency risk.



## **Risk management framework**

The Board of Directors is fully responsible for the establishment and monitoring of the risk management framework. It appoints the management body, the Credit Board, and the Assets and Liabilities Management Committee. These bodies are responsible for monitoring and developing the risk management policies in particular areas.

As regards the organizational structure of the Savings House, the Risk and Bad Loan Management Department is in charge of monitoring, reporting and managing the overall credit risk exposure, whereas the organisational units of the Savings House creating risk exposure are responsible for the acceptance and operative management of credit risk, in line with the Credit Risk Management Policy and the Portfolio Management Policy. Internal Audit is responsible for independent reporting with respect to risk management.

In line with the Savings House risk management policies, including a set of adequate risk limits and controls, certain risks are identified, existing risks are continuously monitored and analysed daily.

### **2.1 Credit risk**

#### **2.1.1 Nature of and exposure to risk**

The Savings House is exposed to credit risk, a risk that the client might not be able to settle partially or fully their liabilities when due. Credit risk is the most important risk in the Savings House operation. Therefore, the Savings House manages its exposure to credit risk carefully. In principle, credit exposure arises from lending.

Credit risk follows the operation from the very beginning, i.e. from the moment of submission of the loan application, and up until the end, until the client settles their liabilities in full. In the approval process a decision is made whether the Savings House is prepared to accept the risk and place assets under certain terms. The approval process includes several stages, analyses, visits, and is concluded with a decision. All of these stages are an inseparable part of a complex process that needs to be concluded within the shortest time possible in the interest of the client. Any credit exposure represents a risk. All credit exposures are regularly monitored through information systems, contact is established with each and every client, reports are prepared, and corrective actions are taken. Managing the risk portfolio is an inevitable part of regular operations. The purpose of this activity is to reduce the adverse effects and collect the receivables, as well as to introduce corrections in the Savings House Credit Policy on the bases of the established deficiencies.

#### **2.1.2 Credit risk management (Goals, policies and processes of the Savings House, and methods for measuring risk)**

Credit risk is managed as follows:

1. The Board of Directors is in charge of creating and implementing of the Credit Policy and the procedures for monitoring the implementation of that policy, and the procedures for evaluating loans and their management. All credit exposures in line with the Loan Approval Policy and for operation of the Credit Committee are approved by different types of Credit Committee appointed by the Savings House Board of Directors. The maximum exposure should not exceed 5% of the Savings House own funds, for bank credit exposures, Savings Houses, foundation organizations, insurance companies, leasing companies, local self-government units and other legal persons regulated by special laws, i.e. maximum EUR 200,000 for other physical and legal persons, to persons

associated with them, which is within the exposure limit of 10% of own assets, according to the Decision for operation of Savings Houses.

Risk Management Board within the Savings House is in charge of establishing and following credit risk management policy and proposing its future review, assessment of risk management systems, analysis of statements for exposure of the Savings House to this risk and following the activities undertaken in order to manage credit risks, establishment and regular review of limits of credit risk exposure, defining possible exceptions regarding the defined limits and delegating responsibility when deciding upon application of stated exceptions, granting restructuring of receivables.

Client application credit committee is responsible for making a decision regarding all client applications in relation to contractual assignment of debt to new debtor, collateral replacement, issuing documents and other requests, agreements and documents.

2. The Savings House Credit Committee approves the credit exposure, in line with the decision by the Board of Directors to establish operative Credit Committee allowing functionality, flexibility and promptness in the decision making process.

### **2.1.3 Credit risk assessment**

#### *Loans*

When assessing the credit risk involved in approving loans to individual and legal persons, the Savings House uses three components: (1) the probability that the debtor will not settle their liabilities adequately (expected cash flow); (2) assessment of loss at the time liabilities fall due; (3) the value and the quality of the collateral securing the exposure.

(1) The Savings House assesses the probability of default by individuals using internal assessment tools adapted to the various client categories. They have been developed internally and are a combination of statistical analyses and the individual assessment of the loan officer, and, if possible, they are verified by comparison to externally available data. In the process of preparing a loan application, as well as in the loan approval process, there are multiple analyses carried out that allow for the assessment of the credit risk. It implies an analysis of the principal parameters of the applicant, and analysis of official financial statements, an analysis of cash flows, projections of future cash flows and the development component of operations, the attractiveness of the industry and the quality of the collateral.

At this stage of assessing the credit risk, the analysis of the loan application involves:

- analysis of credit exposure to a client for whom the Savings House, based on a creditworthiness assessment, considers the cash flows to be sufficient to settle due liabilities on time, regardless of the presented current financial weaknesses, provided that there are no signs of future worsening of the client's financial condition;
- analysis of the client's cash flows that would allow them timely settlement of their liabilities;
- analysis of available information, i.e. the necessary documents for maintenance of loan files;
- analysis of clients liquidity and solvency.

(2) The losses in case of untimely settlement of liabilities represent the expectations of the Savings House regarding the level of loss from unpaid receivables. It is calculated as a percentage loss per unit of exposure and it usually varies depending on the type of the client, the type of the receivable, and the availability of collateral or other credit security. Loan receivables are ranked in 5 risk categories.

#### **2.1.4 Control of risk exposure limits and risk protection policies**

The Savings House manages and controls credit risk concentration on a individual and group basis, as well as by sectors.

The Savings House structures the level of accepted credit risk by an analysis of the level of acceptable risk per borrower, or group of borrowers, as well as per geographic and sector segments. Such risks are continuously monitored on the basis of internal databases, and they are the subject to daily analysis.

The management of credit risk exposure is enabled by the regular analysis of the creditworthiness of existing and potential credit regarding the settlement of their liabilities to the Savings House, as well as by altering credit limits, where necessary.

Collateral and conditional liabilities of the client are prescribed in the internal policies of the Savings House for credit activities and procedures as a method for the measurement and specific control for credit risk reduction.

##### **(a) Collateral**

The collateral is always considered as a secondary factor in assessing the creditworthiness. The collateral alone, without the ability to generate cash flow, is insufficient to justify the approval of the loan. The principal types of collateral for include:

##### **(1) For legal entities**

- Deposits
- Real estate
- Movable property (equipment, motor vehicles)
- Inventory
- Receivables
- Guarantees (bank guarantees and guarantees by legal entities)
- Individuals - guarantors
- Bills of exchange

##### **(2) For individuals**

- Deposits
- Movable property (equipment, motor vehicles)
- Real estate
- Guarantees (guarantees by legal entities)
- Physical persons - guarantors
- Bills of exchange

**2.1.5 Impairment losses policies**

The Savings House has established a method for determination of impairment losses in respect of the consisting of loan portfolio. In line with the Savings House policy, there are five internal credit risk categories. The greater part of the impairment losses originate from the last two categories.

**2.1.6 Maximum exposure to credit risk without taking into account collateral**

The management is convinced that the credit risk exposure can be controlled and maintained to minimums as a result of the high quality of the credit portfolio (categories A and B).

**2.1.6.1 Loans****a) Outstanding loans and Saving House placements not subject to impairment**

In line with the procedure for the classification of exposure and the individual assessment of impairment for regular loans, as well when in the process of discounting cash flows there is a negative difference between the book value and the present value of the receivable, the Savings House determines additional allowance for impairment. The Savings House assesses impairment for regular receivables for placements in other banks.

**b) Past due, but not impaired**

In line with the procedure for the classification of exposure and the individual assessment of impairment, the Savings House, as a rule, assesses impairment for all loans that are fall due. In case when the process of discounting of cash flows there is a negative difference between the book value and the present value of the receivable, and such receivable is ranked in risk category A, the Savings House assesses and determines additional allowance for impairment.

**c) Loans subject to individual impairment**

Due receivables which are not collected are subject to individual impairment, according to the procedure for classification of exposure and impairment determination on individual bases, according to the legal regulations.

**d) Restructured loans**

Restructured loans are loans that are restructured as a result of the worsened financial condition of the client, or when the Savings House estimates that the loan exposure cannot be treated differently. Once a loan is restructured, it is placed in risk category C for at least six months following the restructuring, and for an additional eighteen months in risk category B. Following the restructuring a loan may not be placed in risk category A for at least 24 months thereafter.

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**2.1.7 Concentration of risk from financial assets with credit risk exposure****a) Industry**

Overall credit exposure is analysed and categorised by industry.

**b) Location**

In line with the legal regulations and the Savings House policies, all credit activities are carried out on the territory of the Republic of Macedonia.

**c) Concentration of exposure by target groups, segments, sectors and products**

According to internal policies, the Savings House monitors and prepares reports for the exposure concentration and the quality of the portfolio in different categories (target group, segment, sector and product).

**2.1 Credit risk****Exposure to credit risk**

	Loans and advances to banks		Loans and advances to customers	
	Current year 2014	Previous year 2013	Current year 2014	Previous year 2013
<i>in MKD '000</i>				
Carrying amount	<b>87.386</b>	<b>4.494</b>	<b>1.390.219</b>	<b>1.265.340</b>
<b>Individually impaired</b>				
Grade A	87.473	4.498	1.243.349	1.076.814
Grade B	-	-	22.883	32.257
Grade C	-	-	7.912	11.550
Grade D	-	-	3.000	1.314
Grade E	-	-	97.713	99.682
Gross amount	87.473	4.498	1.374.857	1.221.617
Allowance for impairment	(87)	(4)	(119.512)	(118.503)
Carrying amount	<b>87.386</b>	<b>4.494</b>	<b>1.255.345</b>	<b>1.103.114</b>
<b>Past due but not impaired:</b>				
Up to 30 days	-	-	100	1.741
30 – 60 days	-	-	20,748	449
60 – 90 days	-	-	<b>7,636</b>	-
90 – 180 days	-	-	207	40
180 days +	-	-	7.102	11.668
Carrying amount	-	-	<b>35,793</b>	<b>13.898</b>
<b>Neither past due nor impaired:</b>				
Restructured	-	-	5,877	16.336
Not restructured	19.016	-	93,204	131.992
Carrying amount			<b>99,081</b>	<b>148.328</b>
<b>Total carrying amount</b>	<b>106.402</b>	<b>4.494</b>	<b>1.390.219</b>	<b>1.265.340</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**2.1 Credit risk (continued)****Individually impaired assets by risk grade**

Set out below in an analysis of the gross and net (of allowance for impairment) of individually impaired assets by risk grade:

	<b>Loans and advances to banks</b>		<b>Loans and advances to customers</b>		
	<i>in MKD '000</i>	Gross	Net	Gross	Net
<b>31 December 2014</b>					
Individually impaired					
Grade A		87.473	87.386	1.243.349	1.224.923
Grade B		-	-	22.883	21.542
Grade C		-	-	7.912	5.595
Grade D		-	-	3.000	1.571
Grade E		-	-	97.713	1.714
				<b>1.374.857</b>	<b>1.255.345</b>
<b>31 December 2013</b>					
Individually impaired					
Grade A		4.498	4.494	1.076.814	1.062.230
Grade B		-	-	32.257	30.107
Grade C		-	-	11.550	8.219
Grade D		-	-	1.314	720
Grade E		-	-	99.682	1.838
		<b>4.498</b>	<b>4.494</b>	<b>1.221.617</b>	<b>1.103.114</b>

**Fair value of collateral held against loans and advances to customers**

	<b>Loans and advances to customers</b>		
	<i>in MKD '000</i>	Current year 2014	Previous year 2013
Cash collateral		25.426	28.961
Corporate guarantees (other than from banks and from insurance companies)		9.043	6.591
Apartments		242.676	332.619
Business premises		140.812	114.802
Movable lien		6.503	18.763
<b>Total</b>		<b>424.460</b>	<b>501.736</b>

The table above does not include fair value of collateral such as bills of exchange, since their fair value cannot be determined.

**Financial and non financial assets obtained by taking position of collateral**

	<i>in MKD '000</i>	Current year 2014	Previous year 2013
Land		-	-
Buildings		-	3.875
Apartments		8.430	4.951
<b>Total</b>		<b>8.430</b>	<b>8.826</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**2.1 Credit risk (continued)****Concentration of credit risk by industries and activity**

<i>in MKD '000</i>	Loans and advances to banks		Loans and advances to customers	
	Current year 2014	Previous year 2013	Current year 2014	Previous year 2013
Agriculture, forestry and fisheries	-	-	20.924	19.088
Ore and rock extraction	-	-	103	1.913
Food industry	-	-	6.862	8.011
Textile industry and production of garments and footwear	-	-	4.913	7.179
Chemical industry, production of construction materials, oil production and processing, pharmaceutical industry	-	-	3.610	3.464
Production of metals, machines, tools and equipment	-	-	1.828	9.739
Other types of processing industry	-	-	6.461	6.530
Supply with water, sewage systems, waste management and environment recovery	-	-	99	610
Construction	-	-	22.091	20.872
Wholesale and retail trade; repair of motor vehicles and motorcycles	-	-	59.409	61.201
Transport and storage	-	-	26.509	41.543
Accommodation premises and catering service	-	-	5.353	3.823
Information and communication	-	-	2.025	597
Financial insurance operations	87.386	4.494	11.086	11.403
Professional, scientific and technical activities	-	-	3.937	6.989
Administration and associated service activities	-	-	3.453	2.445
Education	-	-	-	-
Operations in compulsory social and health insurance	-	-	4.889	5.239
Other service activities	-	-	1.321	494
Individuals	-	-	1.205.346	1.054.200
<b>Total</b>	<b>87.386</b>	<b>4.494</b>	<b>1.390.219</b>	<b>1.265.340</b>

**Concentration of credit risk by geographical location**

<i>in MKD '000</i>	Loans and advances to banks		Loans and advances to customers	
	Current year 2014	Previous year 2013	Current year 2014	Previous year 2013
<b>Concentration by location</b>				
Republic of Macedonia	87.386	4.494	1.390.219	1.265.340
<b>Total</b>	<b>87.386</b>	<b>4.494</b>	<b>1.390.219</b>	<b>1.265.340</b>

## **2.2 Liquidity risk**

### **2.2.1 Nature and exposure**

Liquidity risk is the risk that the Savings House may not be in a position to meet its payment liabilities related to the maturation of financial liabilities and replace the sources of assets when they are withdrawn. A consequence of liquidity risk may be the inability on the part of the Savings House to settle its liabilities for paying out savings deposit holders and the inability to continue to meet borrower requirements.

### **2.2.2 Management of liquidity risk (Goals, policies and processes of the Savings House, and methods used to measure risk)**

Liquidity risk is the risk that the Saving House will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.

The liquidity risk management policy of the Savings House approved by the Shareholder's Board defines the method of managing the liquidity of the Savings House. Assessing and monitoring the liquidity of the Savings House is a prerequisite for its stable and successful operation. The established liquidity policy is executed through a defined risk management process, including projecting and managing cash flows, maintaining an adequate structure of assets and liabilities, defining the financial instruments used for liquidity risk management, adequate diversification of deposits and other liabilities by maturation and clients, monitoring the maturation of assets and liabilities, monitoring off-balance items, monitoring liquidity indicators, testing liquidity by means of stress scenarios and emergency situation plans, informing the competent body in the Savings House and an adequate information system and responsibilities of the organisation units in the Savings House in the processes of liquidity risk management.

Within liquidity risk management, the Savings House has established an appropriate tracking system of its asset resources, starting from its major depositors and persons related to them as well as a system accomplishing certain level of asset resources diversity, defined by:

- Liquidity management system;
- Maintaining appropriate liquidity level;
- Reporting to NBRM.

The system contains the following components:

- Organizational structure for liquidity risk management;
- Procedures and policies of internal control and audit;
- Adequate information system;
- Stress tests;
- Plan for emergency situation

The appropriate organizational structure for managing liquidity risk includes clearly defined powers and responsibilities of the Savings House bodies, and defining the tasks and responsibilities to appropriate departments in the Savings House in charge of monitoring the liquidity of the Savings House and liquidity risk management.

#### **The Shareholder's Board of the Savings House is responsible for:**

- Approves the policies and procedures for liquidity risk management, which are monitored by the Supervisory Board;



(all amounts are stated in MKD '000 unless otherwise indicated)

- Approves the liquidity risk management policy and monitors its implementation Approves and follows the plan for liquidity risk management in extraordinary circumstances;
- Reviews the adequacy of the adopted policy (at least annually);
- Approves limits on exposure to liquidity risk;
- Approves and revises internal liquidity indicators;
- Approves the internal liquidity ratios.

**Supervisory Board is responsible for:**

- Reviews the liquidity risk management policies;
- Reviews the liquidity risk reports.

**The Risk Management Committee is responsible for:**

- Reviews and assesses the liquidity risk and determines the acceptable level of liquidity risk in order to minimize losses;
- Establishing and monitoring the policy for liquidity risk management and making suggestions for its revision;
- Assessment of the system for managing liquidity risk;
- Determines the short term and long term liquidity risk strategies;
- Analysis of reports on the Saving House's exposure to liquidity risk and monitoring activities undertaken for risk management;
- Determination and regular review of internal liquidity indicators and exposure limits to liquidity risk;
- Defining the possible exceptions to the defined limits and assignment of responsibility for deciding on the application of these exceptions;
- Establishing procedures and manner of performing stress testing;
- Reports to the Supervisory Board on a monthly basis and Audit Committee on a quarterly basis for any amendments of the liquidity risk strategies, liquidity position, effects and undertaken measures.

Maintaining current liquidity of the Savings House is managed by the Assets and liabilities committee.

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**Maturity analysis for financial liabilities**

<i>Financial liabilities</i>								
<b>2014</b>	Carrying amount	Gross nominal outflow	Up to 1 month	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	More than 5 years
Deposits from customers	707.733	(737.154)	(65.124)	(87.730)	(271.108)	(216.579)	(96.613)	-
Other borrowed funds	650.821	(705.307)	(6.671)	(44.702)	(299.361)	(182.660)	(171.914)	-
Other liabilities	8.649	(8.649)	(6.789)	(18)	(1.685)	(115)	(43)	-
<b>Total financial liabilities</b>	<b>1.367.203</b>	<b>(1.451.110)</b>	<b>(78.584)</b>	<b>(132.450)</b>	<b>(572.154)</b>	<b>(399.354)</b>	<b>(268.570)</b>	<b>-</b>

<i>Financial liabilities</i>								
<b>2013</b>	Carrying amount	Gross nominal outflow	Up to 1 month	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	More than 5 years
Deposits from customers	630.129	(669.798)	(59.570)	(90.754)	(249.993)	(201.023)	(68.458)	-
Other borrowed funds	671.727	(742.916)	(6.272)	(37.926)	(123.880)	(331.610)	(243.218)	(10)
Other liabilities	15.342	(15.342)	(14.682)	(19)	(488)	(62)	(91)	-
<b>Total financial liabilities</b>	<b>1.317.198</b>	<b>(1.428.056)</b>	<b>(80.524)</b>	<b>(128.699)</b>	<b>(374.361)</b>	<b>(532.695)</b>	<b>(311.767)</b>	<b>(10)</b>

## **2.3 Market risks**

### **2.3.1 Risk of change in interest rates and the Fx rates in the Saving House operations portfolio**

#### **Nature and exposure**

#### **Market risk management**

Market risk management includes adequate identification, measurements and control of the changes of the amount of assets and liabilities that may be affected by the market movements of interest rates and foreign exchange rates.

Steps for market risk management are:

- Measurement of market risk:
  - defined stress test procedures
  - adequate internal information system

Measurement of market risk includes assessment of losses during normal market conditions and losses during extra ordinary market conditions. The Saving House analyses the effect of the market movement over the own funds and net profit taking into account the complexity of its financial activities.

The Saving House has established General procedure for stress testing and appropriate information system which allows appropriate measurement and assessment of market risk. The system provides regular reporting to management regarding the market risk.

## SAVINGS HOUSE MOZNOSTI DOO SKOPJE

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

### 2.3 Market risk

#### 2.3.1 Analysis of assets and liabilities sensitive to fluctuations in market risk

##### 2014 (current year)

Amount prior to analyses of sensitivity/ stress-tests (balance on 31.12.2014)

##### Effects from applied scenarios

Risk from Fx rate change (state different scenarios separately, including scenario's basic features)

##### Change of middle MKD rate to foreign currencies, i.e.

##### increase of middle Fx rate by:

- 0,5% increase of middle Fx rate of MKD to EUR

- 3% increase of middle Fx rate of MKD to US Dollar

##### Change of middle Fx rate of MKD to foreign currencies,

##### i.e. decrease of middle Fx rate by:

- 0,5% decrease of middle Fx rate of MKD to EUR

- 3% decrease of middle Fx rate of MKD to US Dollar

Risk from interest rates change (state different scenarios separately, including basic scenario's features)

##### Increase of active and passive interest rates by 100 basic points

##### Decrease of active and passive interest rates by 100 basic points

Profit/(loss)	Own Funds	Risk Weighted Assets	Capital adequacy
<i>in MKD '000</i>	<i>in MKD '000</i>	<i>in %</i>	<i>in %</i>
4.478	405.015	1.774.093	22,83%
5.212	405.750	1.774.222	22,87%
3.742	405.015	1.773.964	22,83%
12.758	413.296	1.775.542	23,28%
3.804	405.015	1.772.644	22,85%

##### 2013 (previous year)

Amount prior to analyses of sensitivity/ stress-tests (balance on 31.12.2013)

##### Effects from applied scenarios

Risk from Fx rate change (state different scenarios separately, including scenario's basic features)

##### Change of middle MKD rate to foreign currencies, i.e.

##### increase of middle Fx rate by:

- 0,5% increase of middle Fx rate of MKD to EUR

- 3% increase of middle Fx rate of MKD to US Dollar

##### Change of middle Fx rate of MKD to foreign currencies,

##### i.e. decrease of middle Fx rate by:

- 0,5% decrease of middle Fx rate of MKD to EUR

- 3% decrease of middle Fx rate of MKD to US Dollar

Risk from interest rates change (state different scenarios separately, including basic scenario's features)

##### Increase of active and passive interest rates by 100 basic points

##### Decrease of active and passive interest rates by 100 basic points

Profit/(loss)	Own Funds	Risk Weighted Assets	Capital adequacy
<i>in MKD '000</i>	<i>in MKD '000</i>	<i>in %</i>	<i>in %</i>
6.584	394.659	1.635.433	24,13%
6.970	395.045	1.635.501	24,15%
6.198	394.659	1.635.365	24,13%
9.424	397.499	1.635.929	24,30%
3.744	394.659	1.634.935	24,14%

**2.3.2 Managing the risk of interest rate fluctuations in the portfolio of the banking activities**

The Savings House has established a management system of fluctuation of interest rates risk in the Saving House operations portfolio, in line with the scale, nature and complexity of the financial activities it carries out. The stated system comprises the following:

- Organizational structure of managing the fluctuation of interest rates risk in the Saving House operations portfolio, Policy and procedures to manage fluctuation of interest rates risk in the Saving House operations portfolio
- Assessment, monitoring and control of fluctuation of interest rates risk in the Saving House operations portfolio and reporting as well as including an appropriate information system and
- Actions and procedures on internal control and audit

The management of the Savings House through an adequate analysis and reporting processes, on regular basis follows the interest rates fluctuation due to market movements and internal decisions, and their impact on interest-bearing assets and liabilities and the interest margin. The goal of the Savings House is to maximise stability and profitability by applying and optimal combination of the Fx structure and the interest rate of assets and liabilities. The Savings House is exposed to risk from the fluctuation of interest rates by virtue of the fact that interest-bearing assets (including investments) and interest-bearing liabilities mature or their interest rate fluctuates in various periods or in various amounts.

The appropriate organizational structure implies:

- Clearly defined powers and responsibilities of the bodies of the Savings House,
- Defining the tasks and responsibilities of the respective organizational units responsible for measuring, monitoring and controlling the risk of fluctuations in interest rates,
- Clear separation and independence of the function of measuring and monitoring the risk of fluctuations in interest rates from the function of investment in items that represent exposure to risk from fluctuations in interest rates.

**Shareholders Board is responsible for:**

- Approves the policies and procedures for interest rate risk management, which are monitored by the Supervisory Board;
- Approves the interest rate risk management policy;
- Reviews the adequacy of the adopted policy (at least annually);
- Approves limits on exposure to interest rate risk;
- Approves and revises internal interest rate risk indicators and ratios;

**Supervisory Board is responsible for:**

- Reviews the interest rate risk management policies;
- Reviews the interest rate risk reports.

**The Risk Management Committee is responsible for:**

- Establishing and monitoring the policy for interest rate risk management and making suggestions for its revision;
- Determination and regular review of interest rate risk indicators and exposure limits to the risk;
- Defining the possible exceptions to the defined limits and assignment of responsibility for deciding on the application of these exceptions;
- Establishing procedures and manner of performing stress testing;

Reports to the Supervisory Board on a monthly basis and Audit Committee on a quarterly basis for any amendments of the interest rate risk strategies, liquidity position, effects and undertaken measures.

## SAVINGS HOUSE MOZNOSTI DOO SKOPJE

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

### 2.3 Market risk

#### 2.3.2 Exposure to interest rate risk

Summary of interest rate gap position is as follows:

<i>in MKD '000</i>		up to 1 month	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	over 5 years	Total interest-bearing assets/liabilities
<b>2014 (current year)</b>								
<b>Financial assets</b>								
Cash and cash equivalents	134.084	19.000	-	-	-	-	-	153.084
Loans and advances to banks	-	9.990	76.923	-	-	-	-	86.913
Loans and advances to customers	-	-	1.376.308	428	-	-	-	1.376.736
Investment securities	-	-	71.028	-	-	-	-	71.028
<b>Total interest sensitive financial assets</b>	<b>134.084</b>	<b>28.990</b>	<b>1.524.259</b>	<b>428</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1.687.761</b>
<b>Financial liabilities</b>								
Deposits from customers	(24.638)	-	(671.204)	-	-	-	-	(695.842)
Other borrowed funds	(126.520)	(303.069)	(122.963)	-	(95.006)	-	-	(647.558)
<b>Total interest sensitive financial liabilities</b>	<b>(151.158)</b>	<b>(303.069)</b>	<b>(794.167)</b>	<b>-</b>	<b>(95.006)</b>	<b>-</b>	<b>-</b>	<b>(1.343.400)</b>
<b>Total based position, net</b>	<b>(17.074)</b>	<b>(274.079)</b>	<b>730.092</b>	<b>428</b>	<b>(95.006)</b>	<b>-</b>	<b>-</b>	<b>344.361</b>

<i>in MKD '000</i>		up to 1 month	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	over 5 years	Total interest-bearing assets/liabilities
<b>2013 (previous year)</b>								
<b>Financial assets</b>								
Cash and cash equivalents	212.503	32.600	-	-	-	-	-	245.103
Loans and advances to banks	-	-	4.458	-	-	-	-	4.458
Loans and advances to customers	-	-	1.087.624	158.913	-	-	-	1.246.537
<b>Total interest sensitive financial assets</b>	<b>-</b>	<b>-</b>	<b>125.000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1.621.098</b>
<b>Financial liabilities</b>	<b>212.503</b>	<b>32.600</b>	<b>1.217.082</b>	<b>158.913</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Deposits from customers	(17.717)	-	(602.336)	-	-	-	-	(620.053)
Other borrowed funds	(68.231)	(355.394)	(22.968)	(127.073)	(61.447)	(33.216)	-	(668.329)
<b>Total interest sensitive financial liabilities</b>	<b>(85.948)</b>	<b>(355.394)</b>	<b>(625.304)</b>	<b>(127.073)</b>	<b>(61.447)</b>	<b>(33.216)</b>	<b>(33.216)</b>	<b>(1.288.382)</b>
<b>Total based position, net</b>	<b>126.555</b>	<b>(322.794)</b>	<b>591.778</b>	<b>31.840</b>	<b>(61.447)</b>	<b>(33.216)</b>	<b>(33.216)</b>	<b>332.716</b>

**2.3.3 Currency risk****Nature and exposure****Currency risk management (goals, policies and processes of the Savings House, and method used to measure risk)**

Risk management policy implies anticipation of risk by establishing and function of an effective risk management system. It should enable protection from unforeseen events and possible threats towards prevented planned policy.

Currency risk management includes continuous following the institution's exposure for certain currencies.

The Savings House has established a currency risk management system which includes:

- Analysis of the effects of currency risk management on results from the Savings House operations
- Analysis of reports regarding the Savings House's exposure to currency risk and following activities undertaken for risk management
- Following economic and other conditions of the Savings House operations as well as economic events in its environment

Identification, measurement and control of currency risk comprises all activities and transactions which are registered in the balance and off-balance evidence in Fx and denars indexed by Fx clause and which according to the book regulations are being rated on regular basis.

Basic indicators for currency risk exposure are as follows:

- Ratio of Fx and denar exposure of the Savings House
- Ratio of Fx and denar exposure of the Savings House regarding equity
- Ratio of aggregated Fx position with the Savings House's own assets

As regards the management and measurement of this risk, the Savings House management regularly follows by means of adequate analysis and reporting processes: the changes in the foreign exchange rates as regards the assets and liabilities presented in foreign exchange and the maintenance of an adequate structure regarding Fx risk exposure

The goal of the Savings House is to maximise stability and profitability by applying an optimal combination of the Fx structure and interest rate of assets and liabilities.

The appropriate organizational structure for managing currency risk includes clearly defined powers and responsibilities of the Savings House bodies, and defining the tasks and responsibilities to appropriate departments in the Savings House in charge of monitoring the currency risk of the Savings House and its management (same as for other risks explained above).



**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**2.3 Market risk****2.3.3 Currency risk**

<i>in MKD '000</i>		<b>MKD</b>	<b>EUR</b>	<b>USD</b>	<b>Total</b>
<b>2014 (current year)</b>					
<b>Financial assets</b>					
Cash and cash equivalents		160.957	6.365	212	167.534
Loans and advances to banks		87.386	-	-	87.386
Loans and advances to customers		1.059.627	330.592	-	1.390.219
Investments securities		71.028	-	-	71.028
Other assets		3.937	-	-	3.937
<b>Total monetary assets</b>		<b>1.382.935</b>	<b>336.957</b>	<b>212</b>	<b>1.720.104</b>
<b>Liabilities</b>					
Deposits from customers		(684.397)	(23.336)	-	(707.733)
Other borrowed funds		(189.696)	(461.125)	-	(650.821)
Other liabilities		(10.659)	(791)	-	(11.450)
<b>Total liabilities</b>		<b>(884.752)</b>	<b>(485.252)</b>	<b>-</b>	<b>(1.370.004)</b>
<b>Net balance</b>		<b>498.183</b>	<b>(148.295)</b>	<b>212</b>	<b>350.100</b>

<i>in MKD '000</i>		<b>MKD</b>	<b>EUR</b>	<b>USD</b>	<b>Total</b>
<b>2013 (current year)</b>					
<b>Financial assets</b>					
Cash and cash equivalents		254.310	1.616	141	256.067
Loans and advances to banks		-	-	4.494	4.494
Loans and advances to customers		654.906	610.434	-	1.265.340
Investments securities		123.234	-	-	123.234
Other assets		11.850	-	-	11.850
<b>Total monetary assets</b>		<b>1.044.300</b>	<b>612.050</b>	<b>4.635</b>	<b>1.660.985</b>
<b>Liabilities</b>					
Deposits from customers		(604.193)	(25.936)	-	(630.129)
Other borrowed funds		(152.425)	(517.010)	(2.292)	(671.727)
Other liabilities		(14.950)	(392)	-	(15.342)
<b>Total liabilities</b>		<b>(771.568)</b>	<b>(543.338)</b>	<b>(2.292)</b>	<b>(1.317.198)</b>
<b>Net balance</b>		<b>272.732</b>	<b>68.712</b>	<b>2.343</b>	<b>343.787</b>

(all amounts are stated in MKD '000 unless otherwise indicated)

## **2.4 Other operating risks**

### **2.4.1 Nature and exposure**

Operational risk is risk of the possibility for the occurrence of negative effects upon the financial result and the capital of the Savings House due to flaws in the work of employees, inadequate, weak internal procedures and processes, inadequate management of the information and other systems in the Savings House, as well as of unpredictable external events.

Operational risk is the risk of loss due to misfits, inadequate or weak internal processes and systems or external events. Operational risk also encompasses legal risk. Legal risk is the current or future risk on the profit from the Savings House equity, caused by an infringement or non-compliance of laws and bylaws, agreements, stipulated practices, ethical standards and other legal documents. Also, operational risk includes the risk of money laundering and terrorist financing, the risk of using outsourcing, using the business continuity plan and the contingency plan, and the establishment of regulations for physical security in the Savings House.

The sources of operational risks are many and they are present at all decision making and executive levels in the business processes, with every enforcer and in every segment of business transactions and operations.

In the policy for operational risk management, they are broken up in four groups:

1. Risks caused by a human factor;
2. Process risks;
3. System risks; and
4. External risks.

### **2.4.2 Organizational structure and responsibilities for operational risk management**

Effective operational risk management largely depends on the involvement of different bodies of supervision and management of the Savings House, in order to establish and implement appropriate policies, procedures and practices to manage this risk. According to the policy for the management of operational risk, the Savings House defines the role and responsibilities of the Board of directors, Risk Management Committee, the CEO of the Savings House, the Risk management unit and other organizational units in the Savings House.

(all amounts are stated in MKD '000 unless otherwise indicated)

### **2.4.3 Identifying operational risk**

The process of identifying the operational risk provides coverage of the greatest number of risk events that the Savings House is exposed to, whether it comes to events that may or may not be easily quantified. The established way of identifying operational risk provides coverage of all future events and risk factors such as internal and external factors that can have a negative impact on the risk profile of the Savings House, the changes in its organizational structure, quality and change of human resources, system of introducing new products or activities, investments in new application solutions and software, the use of outsourcing, economic and political situation in the country, changes in banking operations and technology development. The internal and external factors that can have a negative impact on the risk profile of the Savings House, the changes in its organizational structure, quality and change of human resources, the system of introducing new products or activities, investments in new application solutions and software, use services from outsiders, economic and political situation in the country, changes in banking operations and technology development.

### **2.4.4 Evaluation of operational risk**

Besides identifying operational risk, the Savings House assess the sensitivity of this risk, enabling better understanding of its own risk profile and better allocation of resources needed to manage operational risk. In the Savings House operational risk assessment is carried out through the model of self-assessment, or through own risk assessment. This model is based on an internal assessment of one's own work in the Savings House and own activities that are performed, to identify potential risk events.

### **2.4.5 System for monitoring operational risk**

Regular monitoring of operational risk enables timely identification of problems or shortcomings in policies, procedures or practices for the management of this risk. It is the basis for taking timely measures to eliminate identified problems / deficiencies and contributes to reducing the number and size of realized losses. Efficient monitoring of operational risk involves developing and monitoring risk indicators (factors), determining the limits of these risk indicators and identification of early warning indicators.

### **2.4.6 Reporting system**

The Savings House has developed a system of reporting to the relevant persons or authorities. The system involves the preparation of quarterly reports at department / unit level to the Risk management unit, which based on the submitted separate reports, prepares a general quarterly report on operational risk, for the entire Savings Houses, which is submitted to the Board of directors, the CEO and the Risk management committee. Reports on exposure to operational risk include different data that present a picture of the areas (sectors / units, transactions, operations or other events) where operational risk is present.

## **2.5 Capital adequacy**

(1) Within the Savings House, the system for capital adequacy management and its coverage is according to the nature, size and complexity of the financial activities performed.

The system for capital adequacy management includes:

1. Policy for capital adequacy management
2. Appropriate organizational structure for managing capital adequacy,
3. Process of internal assessment and evaluation of the required capital adequacy ratio of the Savings House.

### **2.5.1. Policy for capital adequacy management**

The policy for managing capital adequacy regulates the scope of activities of the Savings House in this area.

The policy is regularly reviewed in accordance with changes in decisions on the methodology for determining capital adequacy issued by the National Bank of the Republic of Macedonia (NBRM). Namely, in the above policy, the Savings House prescribes regular monitoring of regulations concerning capital and capital adequacy according to changes prescribed by the NBRM.

### **2.5.2 Appropriate organizational structure for managing capital adequacy**

The organizational structure for managing capital adequacy is comprised of several elements:

1. Clear organizational structure,
2. Efficient process for the management and analysis of required capital adequacy,
3. An effective system of internal control and audit.

### **2.5.3. Process of internal assessment and evaluation of the required capital adequacy of the Savings House**

In accordance with the Law on Banks, Article 65, the Savings House is obliged to maintain continuously a capital adequacy rate no lower than 8%. According to the nature, type and scope of activities performed by the Savings House and risks it is exposed to, and also in accordance with the commitments to creditors, the Savings House has set internal limits on the annual rate of capital adequacy.

The annual internal rate limit of capital adequacy must not be less than the statutory limit on the rate of capital adequacy.

The internal rate limit of capital adequacy of the Savings House should be minimum 16%.

Internal rate of capital adequacy established by the Savings House is revised by the Risk management committee at least annually, and is adopted by the Board of directors

The amount of capital adequacy is projected and planned in short-and long-term financial projections and the business policy of the Savings House.

### **Compliance with legislation**

The Savings House is fully compliant with legal regulations regarding this part, which is provided with regular monitoring of regulations concerning capital and capital adequacy, and regularly reviewing the policy on capital adequacy and the Internal assessment process of required capital adequacy, which is attached to the policy.

#### **2.5.3.1. Process of internal assessment, measurement and evaluation of the required capital adequacy of Savings House Moznosti**

The process of internal assessment, measurement and evaluation of the required capital adequacy of Savings House Moznosti is defined in the following way:

##### **1 Process of determining the annual internal rate of capital adequacy**

Process of determining the annual rate of capital adequacy means determining the minimum capital adequacy rate for the next year. The determination of the minimum capital adequacy rate is closely related with the covenants with lenders from capital adequacy of minimum 16%, and according to the volume and type of work of the Savings House and the appropriate management of risks the Savings House faces in its operations.

The proposal for a minimum rate of capital adequacy is submitted to the Risk management committee and the Board of director.

The internal annual rate of capital adequacy is compared to the realized in the past year and deviation is determined, if any, i.e. the reasons that contributed for the capital adequacy rate to be greater than the determined one are defined and analysed.

The internal annual rate of capital adequacy is compared to the business for the respective year and deviation is determined, if any, i.e. the reasons that contributed for the capital adequacy rate to be greater or lower than the one determined in the financial projections of the Savings House, are defined and analysed

The annual capital adequacy rate determination form is prepared by the Finance, accounting and treasury department, specifically by the treasury operations unit. It is submitted for consideration to the Risk management committee and is approved by the Board of Directors of the Savings House.

**2 Process of internal measurement and assessment of capital adequacy rate on a quarterly basis**

Process of internal measurement and assessment of capital adequacy rate means calculating the rate of capital adequacy on a quarterly basis in accordance with the legislation and its measurement in relation to the projected rate of capital adequacy as per the annual financial projections of the Savings House adopted by the Board of directors. Within the financial projections capital adequacy rate is projected on quarterly basis. From the projected data for quarters the projected rate of capital adequacy for the next year is determined by quarters.

The annual capital adequacy rate assessment form is prepared by the Finance, accounting and treasury department, specifically by the treasury operations unit. It is submitted for consideration to the Risk management committee and is approved by the Board of Directors of the Savings House.

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

<b>Capital adequacy</b>	<b>Amount</b>	<b>Amount</b>
<b>Report on the Saving house's own funds</b>	<b>31.12.2014</b>	<b>31.12.2013</b>
<b>Description</b>		
<b>Principal capital</b>		
Paid up and registered ordinary and non-cumulative preference shares and premium for such shares	300.152	300.152
Nominal value	300.152	300.152
Nominal value of ordinary shares	300.152	300.152
Nominal value of non-cumulative preference shares	-	-
Premium	-	-
Ordinary shares premium	-	-
Non-cumulative preference shares premium	-	-
<b>Provisions and retained profit or loss</b>	105.258	94.942
Reserve fund	105.258	62.157
Retained profit limited to distribution to shareholders	-	32.785
Accumulated loss from previous years	-	-
Current profit	-	-
<b>Positions as a result of consolidation</b>	-	-
Minority share	-	-
Provisions for Fx rate differences	-	-
Other margins	-	-
<b>Deductible items</b>	395	435
Loss at the year-end or current loss	-	-
Treasury shares	-	-
Intangible assets	395	435
Net negative revaluation provisions	-	-
Margin between the amount of required and effected impairment/special reserve	-	-
Amount of unallocated impairment and special reserves	-	-
Ordinary shares, provisions and retained profit and deductible items	405.015	394.659
Amount of other positions	-	-
<b>PRINCIPAL CAPITAL</b>	<b>405.015</b>	<b>394.659</b>
<b>Additional capital</b>	-	-
<b>Paid up and registered cumulative preference shares and the premium for such shares</b>	-	-
Nominal value	-	-
Premium	-	-
Revaluation reserve	-	-
Hybrid capital instruments	-	-
Subordinated instruments	-	-
Amount of subordinated instruments	-	-
<b>Deductible items from principal capital and additional capital</b>		
Investments in the equity of other banks or financial institutions exceeding 10% of the capital of such institutions	-	-
Investments in subordinated and hybrid capital instruments and other instruments of the institutions	-	-
Sum of investments in equity, subordinated and hybrid instruments, and other instruments exceeding 10%	-	-
Direct investments in the equity of insurance companies and pension fund management companies	-	-
<b>DEDUCTABLE ITEMS</b>	-	-
<b>Principal capital after deductible items</b>	<b>405.015</b>	<b>394.659</b>
<b>Additional capital I after deductible items</b>	-	-
<b>Principal capital</b>	<b>405.015</b>	<b>394.659</b>
<b>Own funds</b>	<b>405.015</b>	<b>394.659</b>
<b>Risk weighted assets</b>	<b>1.774.093</b>	<b>1.635.433</b>
<b>CAPITAL ADEQUACY</b>	<b>22.83%</b>	<b>24.13%</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**5 Fair value of financial assets and financial liabilities and classification of financial assets and liabilities*****Financial instruments not measured at fair value***

The following table sets out the fair values of financial instruments not measured at fair value and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorized.

	Level 1	Level 2	Level 3	Total fair values	Total carrying amount
<b>Assets</b>					
Cash and cash equivalents	-	167.534	-	167.534	167.534
Loans and advances to banks	-	87.386	-	87.386	87.386
Loans and advances to customers	-	1.563.949	-	1.563.949	1.390.219
Held-to-maturity investment securities	-	71.028	-	71.028	71.028
<b>Liabilities</b>					
Deposits from customers	-	707.733	-	707.733	707.733
Other borrowed funds	-	650.821	-	650.821	650.821

Where available, the fair value of loans and advances is based on observable market transactions. Where observable market transactions are not available, fair value is estimated using valuation models, such as discounted cash flow techniques. Input into the valuation techniques includes expected lifetime and market interest rates.

The fair value of deposits from banks and customers is estimated using discounted cash flow techniques, applying the rates that are offered for deposits of similar maturities and terms. The fair value of deposits payable on demand is the amount payable at the reporting date.



**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**Financial asset and liability classification**

The table below provides reconciliation between line items in the statement of financial position and categories of financial instruments.

	<b>Note</b>	<b>Loans and receivables</b>	<b>Held to maturity</b>	<b>Other amortized cost</b>	<b>Total carrying amount</b>
<b>31 December 2014</b>					
Cash and cash equivalents	14	167.534	-	-	167.534
Loans and advances to banks	15	87.386	-	-	87.386
Loans and advances to customers	16	1.390.219	-	-	1.390.219
Investments securities	17	-	71.028	-	71.028
Other assets		-	-	3.937	3.937
<b>Total assets</b>		<b>1.645.139</b>	<b>71.028</b>	<b>3.937</b>	<b>1.720.104</b>
	21				
Deposits from customers	22	-	-	707.733	707.733
Other borrowed funds	24	-	-	650.821	650.821
Other liabilities	25	-	-	8.649	8.649
<b>Total liabilities</b>		<b>-</b>	<b>-</b>	<b>1.367.203</b>	<b>1.367.203</b>
<b>31 December 2013</b>					
Cash and cash equivalents	14	256.067	-	-	256.067
Loans and advances to banks	15	4.494	-	-	4.494
Loans and advances to customers	16	1.265.340	-	-	1.265.340
Investments securities	17	-	123.234	-	123.234
Other assets		-	-	11.850	11.850
<b>Total assets</b>		<b>1.525.901</b>	<b>123.234</b>	<b>11.850</b>	<b>1.660.985</b>
	21				
Deposits from customers	22	-	-	630.129	630.129
Other borrowed funds	24	-	-	671.727	671.727
Other liabilities	25	-	-	15.342	15.342
		<b>-</b>	<b>-</b>	<b>1.317.198</b>	<b>1.317.198</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**6. Net interest income**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<b>Interest income</b>		
Cash and cash equivalents	2.085	2.609
Loans and advances to banks	1.163	39
Loans and advances to customers	186.166	186.956
Investments securities	3.437	1.118
(Impairment of interest income, net based)	(1.209)	(1.243)
Collected previously written off interest	5.331	4.738
<b>Total interest income</b>	<b>196.973</b>	<b>194.217</b>
<b>Interest expense</b>		
Deposits from customers	29.985	28.984
Other borrowed funds	29.951	22.359
Other liabilities	-	-
<b>Total interest expenses</b>	<b>59.936</b>	<b>51.343</b>
<b>Net interest income</b>	<b>137.037</b>	<b>142.874</b>

**7. Net fee and commission income**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<b>Fee and commission income</b>		
Lending	2.281	2.142
<b>Total fee and commission income</b>	<b>2.281</b>	<b>2.142</b>
<b>Fee and commission expense</b>		
Credit operations	40	555
Payment operations in the country	1.387	1.084
Letters of credit and guarantees	14	86
Other	203	213
<b>Total fee and commission expense</b>	<b>1.644</b>	<b>1.938</b>
<b>Net fee and commission income</b>	<b>637</b>	<b>204</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**8. Net foreign exchange gain/(loss)**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Realised net foreign exchange gain/losses	243	172
Unrealised net foreign exchange gain/losses	331	75
<b>Net foreign exchange gain/(loss)</b>	<b>574</b>	<b>247</b>

**9. Other operating income**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Capital gain from sale of:		
Properties and equipment	18	-
Assets acquired through foreclosed procedure	911	-
Income from court cases won	174	244
Collected previously written off receivables	1.954	1.172
Release of provisions for:		
pension and other employee benefits	-	-
Other		
Income from savings deposits	203	292
Additionally determined income	-	358
Income from premature liquidation of savings deposits	927	790
Income from collected damages	-	407
Income from liquidated loans	-	51
Other	3.374	4.746
<b>Total other operating income</b>	<b>7.561</b>	<b>8.060</b>

**10. Personnel expenses**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<i>Short-term employee benefits</i>		
Wages and salaries	49.341	51.209
Compulsory social security obligations	17.730	17.693
	67.071	68.902
<i>Post employment benefits</i>		
Retirement benefits	-	-
Other	3.802	4.976
<b>Total personnel expenses</b>	<b>70.873</b>	<b>73.878</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**11. Depreciation and amortisation**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Amortisation of intangible assets		
Software purchased from external suppliers	778	312
Other intangible assets	355	448
	<b>1.133</b>	<b>760</b>
Depreciation of property and equipment		
Buildings	1.287	1.278
Transport vehicles	507	286
Office equipment and furniture	1.261	1.715
Other equipment	2.894	3.032
Other property and equipment	547	536
Leasehold improvements	949	856
	7.445	7.703
<b>Total depreciation and amortisation</b>	<b>8.578</b>	<b>8.463</b>

**12. Other expenses**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Software licensing costs	1.001	625
Deposit insurance premiums	3.928	3.897
Property and employee insurance premiums	1.093	1.036
Materials and services	23.032	29.421
Administrative and marketing costs	923	1.584
Other taxes and contributions	99	219
Tax on unrecognised expenses	-	837
Rents	14.122	13.888
Court dispute costs	1.139	1.013
Provision for employee benefits	143	34
Other provisions, net	-	-
Loss from sales of:		
Property and equipment	80	
Assets acquired through foreclosed procedure	3.019	1.893
Other	6.291	3.779
<b>Total other expenses</b>	<b>54.870</b>	<b>58.226</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**13. Income tax expense**
**Current tax expense**

Current year

**Deferred tax expense**

Origination of temporary differences

**Total income tax expenses**

<i>in MKD '000</i>	
Current year 2014	Previous year 2013
1.460	-
1.433	-
<b>2.893</b>	<b>-</b>

**Reconciliation of effective tax rate:**

<i>in MKD '000</i>			
%	Current year 2014	%	Previous year 2013
	7,370		6.584
Income tax using the domestic corporation tax rate	10.00% 737	-	-
Non-deductible expenses	9.69% 714	-	-
Change in taxable temporary differences	19.44% 1.433	-	-
Other	0.12% 9	-	-
<b>Total income tax expenses</b>	<b>39.25% 2.893</b>	<b>-</b>	<b>-</b>

**Movements in deferred tax balances**

	Net balance at 1 January	Recognized profit or loss	Recognized in OCI	Balance at 31 December	
				Net	Deferred tax liabilities
<b>2014</b>					
<i>in MKD '000</i>					
Loans and advances to customers and other financial assets	-	833	-	833	(833)
Assets acquired through foreclosure procedure	-	600	-	600	(600)
Tax assets/(liabilities)		1.433		1.433	(1.433)

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**14. Cash and cash equivalents**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Cash on hand	9.362	10.472
Account and deposits with the NBRM, except obligatory deposits in foreign currency	16.882	14.691
Current accounts with domestic banks	122.274	127.983
Government bills tradable at the secondary market	-	-
Term deposits with maturity up to three months	19.000	102.700
Interest receivables	16	221
<b>Total</b>	<b>167.534</b>	<b>256.067</b>

**15. Loans and advances to banks**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Term deposits with maturity over three months in domestic banks (Allowances for impairment )	87.473 (87)	4.498 (4)
<b>Total loans and advances to banks less allowances for impairment</b>	<b>87.386</b>	<b>4.494</b>

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<b>Specific allowances for impairment</b>		
Balance at 1 January	4	9
Impairment loss for the year		
Additional impairment	88	-
(Release of impairment)	(5)	(5)
Balance at 31 December	<b>87</b>	<b>4</b>

At 31 December 2013 MKD 4.459 thousand denars of loans and advances to banks were expected to be recovered more than 12 months after the reporting date. At 31 December 2014 87.386 thousand denars of loans and advances to banks are expected to be recovered in less than 12 months after the reporting date.

**16. Loans and advances to customers****A Portfolio of loans and advances to customers according the type of the debtor**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Corporate customers	202.274	228.492
Retail customers		
Housing	109.191	126.958
Consumer loans	633.686	474.401
Other loans	564.580	553.992
Total loans and advances to customers before allowances for impairment	1.509.731	1.383.843
(Allowances for impairment)	(119.512)	(118.503)
<b>Total loans and advances to customers less allowances for impairment</b>	<b>1.390.219</b>	<b>1.265.340</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**16. Loans and advances to customers (continued)****A Portfolio of loans and advances to customers according the type of the debtor**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<b>Specific allowances for impairment</b>		
Balance at 1 January	118.503	119.861
Impairment loss for the year		
Additional impairment	4.918	-
(Release of impairment)	-	(1.358)
(Assets acquired through foreclosed procedure)	(1.025)	
(Written off receivables)	(2.884)	-
<b>Balance of 31 December</b>	<b>119.512</b>	<b>118.503</b>

At 31 December 2014 MKD 930.829 thousand (2013: MKD 786.980 thousand) of loans and advances to customers are expected to be recovered more than 12 months after the reporting date.

**B Portfolio of loans and advances to customers according the type of the collateral**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<i>Current carrying amounts of loans and advances</i>		
Cash deposits (depot and/or restricted at bank's account)	25.426	28.961
Bank guarantees	-	-
Corporate guarantees (excluding guarantees from banks and insurance companies)	15.554	10.659
Property for personal use (apartments, houses)	89.834	107.386
Property for business operations	44.327	50.771
Pledge on movable lien	1.484	5.595
Other types of collateral	1.213.594	1.061.968
<b>Total loans and advances to customers less allowance for impairment</b>	<b>1.390.219</b>	<b>1.265.340</b>

Other types of collateral includes bills of exchange and administrative ban on salary.

**17. Investments securities**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Held to maturity investments securities		
Government bills	71.028	123.234
<b>Total</b>	<b>71.028</b>	<b>123.234</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**18. Other assets**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Trade receivables	2.841	10.764
Prepayments	1.717	2.536
Receivables from employees	629	1.142
Advance for property and equipment	-	363
Receivables on tax on not recognised expenses	-	82
Other	203	214
<b>Total other assets</b>	<b>5.390</b>	<b>15.101</b>
(Allowances for impairment)	<b>(1.453)</b>	<b>(3.251)</b>
<b>Total other assets less allowances for impairment</b>	<b>3.937</b>	<b>11.850</b>

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<b>Specific allowances for impairment</b>		
Balance at 1 January	3.251	-
Impairment loss for the year		
Additional impairment	544	3.251
(Release of impairment)	(2.342)	-
<b>Balance of 31 December</b>	<b>1.453</b>	<b>3.251</b>

**19. Assets acquired through foreclosure procedure**

<i>in MKD '000</i>	Land	Buildings	Apartments	Total
Balance at 1 January 2013	-	15.401	12.964	<b>28.365</b>
Acquired during the year	-	-	-	-
(Sold during the year)	-	(4.976)	(1.691)	<b>(6.667)</b>
<b>Balance at 31 December 2013</b>	-	<b>10.425</b>	<b>11.273</b>	<b>21.698</b>
<b>Impairment losses</b>				
Balance at 1 January 2013	-	-	-	-
Impairment loss	-	(1.193)	(1.585)	<b>(2.778)</b>
<b>Balance at 31 December 2013</b>	-	<b>9.232</b>	<b>9.688</b>	<b>18.920</b>
Balance at 1 January 2014	-	10.425	11.273	<b>21.698</b>
Acquired during the year	-	-	8.430	<b>8.430</b>
(Sold during the year)	-	(3.875)	(4.214)	<b>(8.089)</b>
<b>Balance at 31 December 2014</b>	-	<b>6.550</b>	<b>15.489</b>	<b>22.039</b>
<b>Impairment losses</b>				
Balance at 1 January 2014	-	(1.193)	(1.585)	<b>(2.778)</b>
Impairment loss	-	(92)	(822)	<b>(914)</b>
<b>Balance at 31 December 2014</b>	-	<b>5.265</b>	<b>13.082</b>	<b>18.347</b>

**Measurement of fair values**

The fair value of foreclosed assets was determined by external, independent property valuation specialist, having appropriate recognized professional qualifications and recent experience in the location and category of the property being valued. The valuation is performed once a year.



**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**19. Assets acquired through foreclosure procedure (continued)****(i) Fair value hierarchy**

The non recurring fair value measurement for foreclosed assets has been categorized as a Level 2 fair value based on the inputs to the valuation techniques used (see Note 5).

**(ii) Valuation technique**

The method used is on basis of scoring system for structure identification and valuating it using location factors as predefined zones and exclusivity.

In parallel the valuator uses one of the techniques such as income, depreciation or comparison in order to cross verify values.

**20. Intangible assets***in MKD '000***Cost**

Balance at 1 January 2013  
increase through new acquisitions

**Balance at 31 December 2013**

Balance at 1 January 2014  
increase through new acquisitions

**Balance at 31 December 2014****Amortisation and impairment**

Balance at 1 January 2013  
amortisation for the year

**Balance at 31 December 2013**

Balance at 1 January 2014  
amortisation for the year  
(disposals and write-offs)

**Balance at 31 December 2014****Carrying amount**

Balance at 1 January 2013  
Balance at 31 December 2013  
Balance at 31 December 2014

	Software purchased from external suppliers	Other intangible assets	Total
	4.223	5.868	10.091
	3.086	48	3.134
<b>Balance at 31 December 2013</b>	<b>7.309</b>	<b>5.916</b>	<b>13.225</b>
	7.309	5.916	13.225
	392	315	707
<b>Balance at 31 December 2014</b>	<b>7.701</b>	<b>6.231</b>	<b>13.932</b>
	4.223	5.089	9.312
	312	448	760
	(178)	-	(178)
<b>Balance at 31 December 2013</b>	<b>4.357</b>	<b>5.537</b>	<b>9.894</b>
	4.357	5.537	9.894
	778	355	1.133
	-	-	-
<b>Balance at 31 December 2014</b>	<b>5.135</b>	<b>5.892</b>	<b>11.027</b>
	-	779	779
	2.952	379	3.331
<b>Balance at 31 December 2014</b>	<b>2.566</b>	<b>339</b>	<b>2.905</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**21. Property and equipment**

	Buildings	Transport vehicles	Furniture and office equipment	Other equipment	Other items of property and equipment	Property and equipment under construction	Leasehold improvements	Total
<i>in MKD '000</i>								
<b>Cost</b>								
Balance as of 1 January 2013	51.107	12.280	17.822	39.562	4.436	581	9.083	134.871
Increase (disposals and write-offs)	-	463	1.384	3.567	156	3	670	6.243
	-	-	(218)	(427)	-	-	-	(645)
<b>Balance as of 31 December 2013</b>	<b>51.107</b>	<b>12.743</b>	<b>18.988</b>	<b>42.702</b>	<b>4.592</b>	<b>584</b>	<b>9.753</b>	<b>140.469</b>
Balance as of 1 January 2014	51.107	12.743	18.988	42.702	4.592	584	9.753	140.469
Increase (disposals and write-offs)	584	655	43	2.061	20	-	-	3.363
	-	9	(394)	(2.982)	(215)	(584)	-	(4.166)
<b>Balance as of 31 December 2014</b>	<b>51.691</b>	<b>13.407</b>	<b>18.637</b>	<b>41.781</b>	<b>4.397</b>	<b>-</b>	<b>9.753</b>	<b>139.666</b>
<b>Depreciation and impairment</b>								
Balance as of 1 January 2013	8.548	11.722	14.162	32.176	2.215	-	6.604	75.427
Depreciation for the year (Disposals and write-offs)	1.278	286	1.715	3.032	536	-	856	7.703
	-	-	(218)	(289)	-	-	-	(507)
<b>Balance as of 31 December 2013</b>	<b>9.826</b>	<b>12.008</b>	<b>15.659</b>	<b>34.919</b>	<b>2.751</b>	<b>-</b>	<b>7.460</b>	<b>82.623</b>
Balance as of 1 January 2014	9.826	12.008	15.659	34.919	2.751	-	7.460	82.623
Depreciation for the year (Disposals and write-offs)	1.287	507	1.261	2.894	547	-	949	7.445
	-	-	(392)	(2.793)	(173)	-	-	(3.358)
<b>Balance as of 31 December 2014</b>	<b>11.113</b>	<b>12.515</b>	<b>16.528</b>	<b>35.020</b>	<b>3.125</b>	<b>-</b>	<b>8.409</b>	<b>86.710</b>
<b>Carrying amounts</b>								
As of 1 January 2013	42.559	558	3.660	7.386	2.221	581	2.479	59.444
As of 31 December 2013	41.281	735	3.329	7.783	1.841	584	2.293	57.846
As of 31 December 2014	40.578	892	2.109	6.761	1.272	-	1.344	52.956

Carrying amounts of the property and equipment where there are a restriction of the ownership and/or are pledged as collateral for the Savings House's borrowed funds are building in the amount of MKD 33.246 thousand (2013: in the amount of MKD 34.313 thousand) (refer note 23).

## SAVINGS HOUSE MOZNOSTI DOO SKOPJE

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

### 22. Deposits from customers

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Retail		
Demand deposits	24.638	17.717
Term deposits	657.669	583.451
Restricted deposits	25.426	28.961
<b>Total</b>	<b>707.733</b>	<b>630.129</b>

At 31 December 2014 MKD 290.014 thousand (2013: MKD 232.860 thousand) of deposits from customers are expected to be settled more than 12 months after the reporting date.

### 23. Other borrowed funds

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
<i>Domestic sources:</i>		
NLB TB - Ministry of Finance – Fund ZKDF	33.598	33.256
NLB TB - Habitat Macedonia	64.885	68.126
NLB TB – Taiwanese credit line	-	2.291
NLB Tutunska Banka	126.186	115.724
NLB TB - MRFP	179.892	206.592
	<b>404.561</b>	<b>425.989</b>
<i>Foreign sources:</i>		
MBDP - KfW	122.963	123.023
CEP - responsAbility	123.297	122.715
		<b>245.738</b>
<b>Total</b>	<b>650.821</b>	<b>671.727</b>

At 31 December 2014 MKD 328.096 thousand (2013: MKD 532.134 thousand) of other borrowed funds are expected to be settled more than 12 months after the reporting date.

In the course of 2014 Moznosti Savings House has concluded contracts and has used additional funds from the frame loan with NLB Tutunska Banka.

Borrowings from NLB Tutunska Banka are secured with business premises owned by the Saving House and business premises owned by the Parent – CEP (see Note 20).

Active borrowings on 31 December 2014 will mature until the end of 2018 (2013: Until the end of 2018). Repayment of liabilities is carried out on a regular basis in line with the contractual maturity dates.

Credit lines used by the Savings House are partly with fixed and partly with variable interest rates. Fixed interest rates range from 1% to 7,51% annually (2013: from 1% to 7,51% annually). Variable interest rates are connected to the EURIBOR rate and their amount depends on the EURIBOR rate on the designated maturity date of liabilities per interests.

Besides credit obligations shown in the balance sheet, based on approved credit lines used, Savings House Moznosti has approved and unused revolving credit limits, in Denars denominated in Euro, as per the average exchange rate of the NBRM. As at 31 December 2014 the amount of unused and approved revolving credit limits is 123 thousand Denars (2013: 13.985 thousand Denars).

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**24. Provision for employee benefits***in MKD '000*

**Balance as of 1 January 2013**  
 Additional provisions during the year  
 (Released provisions during the year)  
**Balance as of 31 December 2013**

**Balance as of 1 January 2014**  
 Additional provisions during the year  
 (Released provisions during the year)  
**Balance as of 31 December 2014**

Provisions for pensions and other employee benefits	
	498
	49
	(15)
	<b>532</b>
	532
	201
	(58)
	<b>675</b>

**25. Other liabilities**

Trade payables  
 Advances  
 Accrued expenses  
 Accruals  
 Short-term liabilities to employees  
 Other  
     Received advanced payments  
     Liabilities for tax on not recognised expenses  
 Other liabilities  
**Total other liabilities**

<i>in MKD '000</i>	
Current year 2014	Previous year 2013
492	936
1.380	-
918	724
1.225	678
-	5.084
3.184	2.901
-	-
1.450	5.019
<b>8.649</b>	<b>15.342</b>

**26. Capital and reserves**

A. Issued capital

Balance as of 1 January - paid up in full  
**Balance as of 31 December - paid up in full**

<i>In MKD '000</i>	
Total registered capital	
Current year 2014	Previous year 2013
300.152	300.152
<b>300.152</b>	<b>300.152</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**26. Capital and reserves (continued)****B Dividends****B.1 Declared dividends and dividends paid by the Saving house**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Dividends paid	3.521	8.860

**B.2 Declared dividends after the reporting date (the dividend liabilities are not presented in the statement of financial position)**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Declared dividends after 31 December	3.001	3.520

The Parent and only founder of the Savings House is Centre for Education and Entrepreneurship Moznosti, partner – organization of Opportunity International.

**27. Contingent liabilities**

	<i>in MKD '000</i>	
	Current year 2014	Previous year 2013
Loan commitments and unused loan limits	-	1.476
Other contingent liabilities	-	1.997
	-	<b>3.473</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**28. Related parties**

	Parent	Key management personnel	Other related parties	Total
<i>in MKD '000</i>				
<b>Balance as of 31 December 2014</b>				
<b>Assets</b>				
Consumer loans	-	950	995	1.945
Other loans and receivables	9.905	-	2.475	12.380
(Impairment)	(40)	(8)	(39)	(87)
Other assets	-	-	-	-
<b>Total</b>	<b>9.865</b>	<b>942</b>	<b>3.431</b>	<b>14.238</b>
<b>Liabilities</b>				
Deposits	-	533	2.345	2.878
Loan liabilities	122.963	-	245.188	368.151
Other liabilities	-	-	362	362
<b>Total</b>	<b>122.963</b>	<b>533</b>	<b>247.895</b>	<b>371.391</b>
<b>Balance as of 31 December 2013</b>				
<b>Assets</b>				
Consumer loans	-	996	611	1.607
Other loans and receivables	11.209	2.433	2.474	16.116
(Impairment)	(45)	(101)	(31)	(177)
Other assets	-	-	218	218
<b>Total</b>	<b>11.164</b>	<b>3.328</b>	<b>3.272</b>	<b>17.764</b>
<b>Liabilities</b>				
Deposits	-	593	2.021	2.614
Loan liabilities	123.023	-	274.718	397.741
<b>Total</b>	<b>123.023</b>	<b>593</b>	<b>276.739</b>	<b>400.355</b>
	Parent	Key management personnel	Other related parties	Total
<i>In MKD '000</i>				
<b>2014</b>				
<b>Revenue</b>				
Interest income	641	263	253	1.157
Other income	319	-	689	1.008
<b>Total</b>	<b>960</b>	<b>263</b>	<b>942</b>	<b>2.165</b>
<b>Expenses</b>				
Interest expense	-	4	20.426	20.430
Fee expenses	-	-	-	-
(Impairment)	1	63	2	66
Other expense	3.927	-	2.851	6.778
<b>Total</b>	<b>3.928</b>	<b>67</b>	<b>23.279</b>	<b>27.274</b>
<b>2013</b>				
<b>Revenue</b>				
Interest income	806	256	93	1.155
Other income	155	-	117	272
<b>Total</b>	<b>961</b>	<b>256</b>	<b>210</b>	<b>1.427</b>
<b>Expenses</b>				
Interest expense	-	15	13.095	13.110
Fee expenses	-	-	523	523
(Impairment)	(28)	84	27	83
Other expense	4.283	-	2.314	6.597
<b>Total</b>	<b>4.255</b>	<b>99</b>	<b>15.959</b>	<b>20.313</b>

**SAVINGS HOUSE MOZNOSTI DOO SKOPJE**

Financial statements for the year ended 31 December 2014

(all amounts are stated in MKD '000 unless otherwise indicated)

**28. Related parties (continued)****Transaction with key management personnel**

	<i>In MKD '000</i>	
	Current year 2014	Previous year 2013
Short-term employee benefits	12.269	13.167
Benefits following termination of employment	22	57
Other	2.958	7.262
<b>Total</b>	<b>15.249</b>	<b>20.486</b>

**29. Operating leases**

At the end of the reporting period, the future minimum lease payments under non-cancellable operating leases are payable as follows

	<b>Total</b>	<b>up to 1 year</b>	<b>from 1 to 5 years</b>	<b>up to 1 year</b>
<b>2014</b>	2.354	2.354	-	-
<b>2013</b>	2.435	2.435	-	-

**30. Subsequent events**

No material events subsequent to the reporting date have occurred which require disclosure in the financial statements.